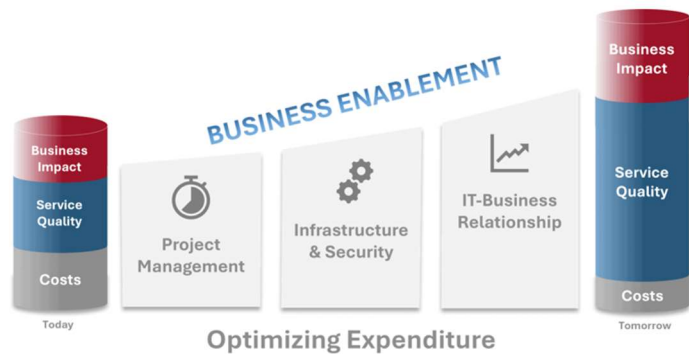


IT Infrastructure Services

for maximum efficiency and safety

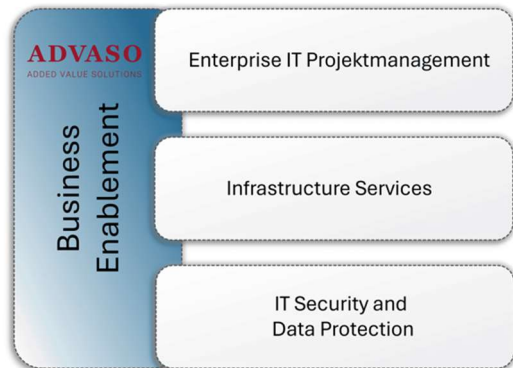
Enterprise IT Value-Added Services Your Partner on the Path to Digital Excellence

Your business success is at the center of our Managed Services offerings. We provide comprehensive solutions in the areas of IT infrastructure & security, enterprise project & program management, and ensure seamless IT business enablement—your key to a successful digital transformation.



Infrastructure Services

Of course, the lifespan of hardware and software is limited, and investments made in the past are written off, or service or rental contracts expire.



However, a modern IT infrastructure not only reduces operating costs and increases productivity for users but also significantly reduces external threats.

The right mix of software, clients, servers, and the appropriate architecture, including a cloud strategy, not only guarantees a quick return on investment but ultimately enhances the competitiveness of your company. And that is the ultimate overarching goal.

Many people, workplaces, processes, and technologies are affected. All participants, both internal and external, must be motivated to do the right thing at the right time to successfully implement the initiative.

Conclusion: Infrastructure projects are not technology showcases but complex projects that must be well planned, managed, and executed.

The Seven Deadly Sins in Infrastructure Projects

1. **The Latest is Just Good Enough (Lust):**
But is the latest always the best? Does it fit the company and truly fulfill its purpose, or is it more of a prestige project for and by a select few?
2. **The IT Department "Will Just Handle It" Without Involving Others (Gluttony):**
Concentrating too much knowledge in a few people within a small group leads to dependency and project delays, often coupled with the label "goal not achieved".
3. **Excessive Demands (Greed and Stinginess):**
Customers set unrealistic requirements, consultants promise something they already know is impossible, and technology providers are caught in the middle.
4. **Employees Do Not Understand the Company's Core Business Well Enough (Sloth):**
People prefer staying in their comfort zones—it's the easiest way and a killer of innovation. Change is the engine of evolution.
5. **Haggling Over the Budget (Envy):**
Why does the infrastructure project get so much budget and mine doesn't? Isn't mine more important? Result: Poor planning. Budgets often run out midway through the project. The result: deadlines and quality requirements are not met, and the project risks failure.
6. **Inadequate Communication (Wrath):**
Mutual understanding is lacking or underdeveloped. Unrealistic mutual expectations create the perfect breeding ground for blame and irreconcilable disputes.
7. **Uncoordinated Lone Actions by "Alpha Employees" (Pride):**
Overstepping competencies in difficult situations with the attitude "because I can." Decisions were made quickly but unfortunately were wrong, which had fatal consequences for the project.

Professional project management and careful planning, incorporating all stakeholders, prevent unpleasant surprises.

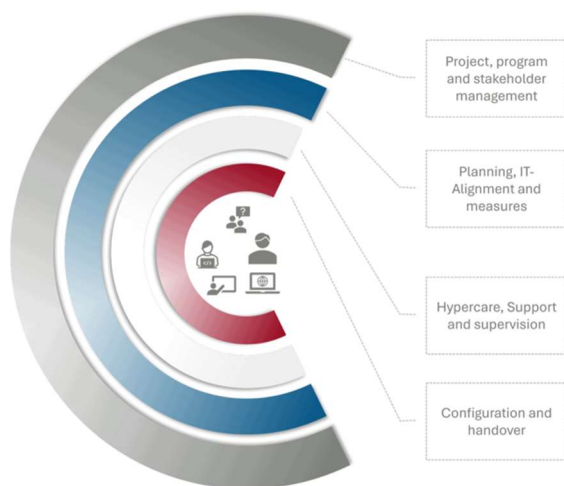
Benefit from our experience and expertise.

Why ADVASO?

ADVASO brings over 30 years of experience in infrastructure projects and the necessary expertise for the successful implementation of your complex infrastructure projects. With a deep understanding of legacy technologies, state-of-the-art technologies, and the latest trends, we place a particular focus on:

Project Management and Implementation:

A company-wide IT rollout, for example, is much more than the simple implementation of a new technical application or platform. In addition to the purely technical skills available internally and externally, it absolutely requires the orchestration of everyone involved in the project. ADVASO manages both internal and external resources, which is essential for adhering to budget, time, and quality.



Planning:

Infrastructure projects are often underestimated in terms of costs and poorly selected partners, which frequently leads to project delays and cost explosions. ADVASO plans all resources and costs involved in the project with the goal of achieving optimized and balanced personnel efforts while ensuring project success.

Architecture:

Many technologies, platforms, and processes seem predefined. But does it all fit together?

ADVASO supports you with its experts in architecture planning to avoid unpleasant surprises in infrastructure matters beforehand.

Hypercare:

Hypercare user support doesn't begin at the end of the project but from the very first delivery. This is the only way to avoid productivity losses and frustration among users, ensuring acceptance and project success.

Want to learn more?

ADVASO stands for "Added Value Solutions" – Results for our customers

Your Benefits:

- **ADVASO** has over 30 years of experience in mission-critical infrastructure projects.
Your benefit: Comprehensive and reliable planning ensures the avoidance of critical errors.
- **ADVASO** offers a wide range of professional expertise and operational resources.
Your benefit: All project-related topics are professionally planned and executed.
- **ADVASO** has many positive references in various industries.
Your benefit: No risks when commissioning.
- **ADVASO** possesses the necessary empathy and leadership skills.
Your benefit: Quick successes are achieved even in politically challenging environments, and all project participants are involved and motivated.
- **ADVASO** masters all common project methodologies and holds the relevant certifications.
Your benefit: There are no method-related obstacles in your projects.
- **ADVASO** excels in managing and controlling external providers.
Your benefit: Optimized collaboration among all groups involved in the project is ensured.
- **ADVASO** offers a free quick check of the current project situation.
Your benefit: From the start, you will know how we can overcome your unique challenges together.
- **ADVASO** has sufficient qualified resources.
Your benefit: We always ensure an appropriate scope of service (ramp-up/ramp-down).
- **ADVASO** has extensive professional and technological knowledge, from infrastructure to information security and data protection.
Your benefit: All aspects of your IT projects can be covered.

Contact us to arrange a non-binding initial appointment.

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ADVASO
ADDED VALUE SOLUTIONS